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FOR IMMEDIATE RELEASE

BOSTON MUTUAL LIFE INSURANCE COMPANY PROMOTES JOSH POLICE TO REGIONAL VICE PRESIDENT OF SALES

Life Insurance Company Continues to Build Out Sales Support For Its Workplace Solutions Division

Canton, Mass. – (January 26, 2016) – Boston Mutual Life Insurance Company, a national provider of <u>insurance solutions for individuals and at the workplace</u>, today announced that it has promoted Josh Police to Regional Vice President of Sales for its Workplace Solutions division. Previously the New England Director for the division, Mr. Police is responsible for managing the regional sales team in New England.

"Josh Police has been a key component to the integration of our Workplace Solutions division," said Charlie Mabry, Vice President of Workplace Solutions at Boston Mutual Life Insurance Company. "With his extensive network and strong relationships in the New England market, I'm confident he will continue to be a tremendous asset to our policyholders, producers, and our company."

Josh Police joined Boston Mutual in 2008 as a Senior Sales Consultant, and in 2012 was appointed Director of Sales, New England. Prior to joining Boston Mutual, Mr. Police worked at Sun Life Financial Distributors, serving as Regional Vice President, Retirement Income Consultant, and Sales Team Leader. Mr. Police earned his Bachelor of Arts in history from Bowdoin College in Brunswick, Maine, in 2003, and he received his Master of Business Administration from the D'Amore-McKim School of Business at Northeastern University in Boston in 2011.

In his new role of Regional Vice President of Sales, Workplace Solutions for the New England region at Boston Mutual, Josh Police will continue to manage the company's regional sales team covering New England. Mr. Police is the third recent Regional Vice President of Sales for the Workplace Solutions division; in December, 2015, Kevin Poynter joined the company to oversee the Southern region, and in November, 2015, Dave Cirulis was hired to manage the sales teams in the Midwest and Mid-Atlantic regions. The implementation of the new positions contribute to the division's ongoing growth, following its development in late fall 2014 as a result of the integration of the company's Worksite and Group teams.

"Josh Police's promotion is a testament to his excellent work, dedication to providing exemplary service, and the success of the Workplace Solutions team," said Paul A. Quaranto, Jr., President and Chief Executive Officer. "As we enter our 125th year, Boston Mutual continues our commitment to providing our policyholders and producers with seasoned and valuable resources to help them meet their insurance needs."

About Boston Mutual Life Insurance Company

Founded in 1891, Boston Mutual Life Insurance Company has enjoyed a long history of financial strength and stability. Headquartered in Canton, Massachusetts, Boston Mutual has been a recognized leader for 125 years in providing flexible insurance products to working Americans and their families in the private and public sectors of the USA. For more information, please visit <u>www.bostonmutual.com</u> or follow the company on Facebook (<u>/BostonMutualLifeIns</u>).

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