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# FOR IMMEDIATE RELEASE

# BOSTON MUTUAL LIFE INSURANCE COMPANY PARTNERS WITH ONYX DATA SOLUTIONS

#### Alliance Offers New Technology Opportunities for the Established Insurance Company

Canton, Mass. – (January 12, 2016) – Boston Mutual Life Insurance Company, a national provider of <u>insurance solutions for individuals and at the workplace</u>, today announced that it has partnered with Onyx Data Solutions, <u>a technology solutions company</u>, to develop and implement a comprehensive IT strategy for Boston Mutual Life to modernize its technology capabilities to meet the needs of the insurance market.

"I'm looking forward to working with Boston Mutual to modernize its technology platforms," said Dan Blaney, CEO at Onyx Data Solutions. "Both companies have extensive experience in our respective industries, and this alliance provides an opportunity to leverage each organization's expertise to deliver an exceptional insurance technology platform."

As part of the collaboration, Mr. Blaney will serve as Boston Mutual Life's Chief Information Officer, overseeing all IT operations and initiatives. Mr. Blaney brings more than 20 years' experience working with insurance carriers and national brands, such as FedEx and Verizon, to create and execute strategic IT initiatives.

"Boston Mutual Life has been in the insurance industry for almost 125 years, over the course of which we've seen substantial market evolution—especially changes in technology," said Paul A. Quaranto, Jr., President and Chief Executive Officer at Boston Mutual Life Insurance Company. "By partnering with an experienced resource like Onyx Data Solutions, we're investing in a model that will allow us to be flexible with market changes and continue the ongoing process to best support our policyholders, producers, and employees."

## About Boston Mutual Life Insurance Company

Founded in 1891, Boston Mutual Life Insurance Company has enjoyed a long history of financial strength and stability. Headquartered in Canton, Massachusetts, Boston Mutual has been a recognized leader for 125 years in providing flexible insurance products to working Americans and their families in the private and public sectors of the USA. For more information, please visit www.bostonmutual.com or follow the company on Facebook (/BostonMutualLifeIns).

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