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FOR IMMEDIATE RELEASE

**BOSTON MUTUAL LIFE INSURANCE COMPANY HIRES NEW  
REGIONAL VICE PRESIDENT OF SALES**

*Established Life Insurance Company Grows Workplace Solutions Team*

Canton, Mass. – (November 19, 2015) – Boston Mutual Life Insurance Company, a long-term provider of a wide range of [insurance solutions for individuals and at the workplace](#) nationwide, today announced that Dave Cirulis, RHU, has joined the company as Regional Vice President of Sales for the Midwest and Mid-Atlantic regions. Mr. Cirulis will be responsible for managing the regional sales team for the company's Workplace Solutions division.

“We are excited to bring Dave onto our Workplace Solutions team as we continue to build out our sales team and distribution strategy,” said Charlie Mabry, Vice President of Workplace Solutions at Boston Mutual Life Insurance Company. “Dave’s background, extensive sales management experience, and strong market reputation will be a tremendous asset to Boston Mutual Life.”

Dave Cirulis was most recently at Lincoln Financial Group where he served as Vice President, Voluntary Marketplace Strategies, since 2010. Previously, Mr. Cirulis worked in the sales department at Trustmark in Lake Forest, Illinois, from 2004 through 2010. Beginning his sales career in 1985, he also holds extensive experience with a number of leading insurance companies in the Northeast and Midwest. He earned a bachelor's degree in business administration from the University of Wisconsin in Whitewater, Wisconsin.

As Regional Vice President of Sales, Workplace Solutions at Boston Mutual Life, Mr. Cirulis will be responsible for developing and managing the regional sales team, including the development of a network of brokers and agents, in the Midwest and Mid-Atlantic regions. This newly created role is part of the company's continued growth of its Workplace Solutions division. This month marks the one year anniversary of the department's creation, which integrated Boston Mutual Life's Worksite and Group teams into one division.

“We've made great progress since we developed the Workplace Solutions division last year,” said Paul A. Quaranto, Jr., President and Chief Executive Officer. “By identifying expansion opportunities in the market and securing seasoned staff such as Dave, we're positioned to continue those achievements in 2016.”

**About Boston Mutual Life Insurance Company**

Founded in 1891, Boston Mutual Life Insurance Company has enjoyed a long history of financial strength and stability. Headquartered in Canton, Massachusetts, the company proudly offers a wide range of insurance solutions for individuals and at the workplace nationwide. For more than 120 years Boston Mutual has been a recognized leader in providing flexible insurance products to working Americans and their families in the private and public sectors of the USA. For more information, please visit [www.bostonmutual.com](http://www.bostonmutual.com) or follow the company on Facebook ([/BostonMutualLifeIns](https://www.facebook.com/BostonMutualLifeIns)).

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